

# Pipette Rx+™

"Becoming Better Starts with Becoming Different"

## A World-Class, Pre-Paid Calibration, Repair & Exchange Program.

ISO/IEC 17025 Compliant Calibration Service for All Major Pipette Brands.  
Single Pre-Paid Invoice for Multiple Calibration Transactions Streamlines Cost..



### PipetteRx+™ EXCLUSIVE FEATURES:



The World's Highest Calibration Standards (NIST Traceable) We will calibrate any brand of pipette, Simplified Single Pricing for Single Channel, Multi-Channel or Electronic Pipettes **Makes Budgeting Simple**, Pre-Paid Program **Eliminates Standard Multiple Add-On Fees** that Complicate Budgeting, 2-Way, Pre-Paid, FedEx® Express Delivery Service with 48 hour turnaround **Eliminates Waiting**, Unrivaled Added Convenience **Streamlines Pro-Active Maintenance Regimens**, Pre-Paid, Pre-Addressed, Pre-Assembled Shipping Kits **Streamlines Order Processing**, **PLUS, Documented**, Extreme Cost Savings for Professional Purchasing Agents!

### PipetteRx+™ EXCLUSIVE BENEFITS: (Based on an Annual Budget Requirement of 100 Shipping Kits)

1. **Eliminates 99 P.O. Transactions with an Average Transaction Cost of \$91.13 = \$9,021.87,\***
2. **OR, Eliminates 99 Credit Card Transactions with an Average Transaction Cost of \$21.79 = \$2,157.21,\***
3. **PLUS, Eliminates Excessive "Parts" Invoicing, if any, via Exclusive Compiled Quarterly Billing Statements,\*\***
4. **PLUS, Eliminates the following typical Up-Charges: \$10-\$20 added fees for Multi-Channel & Electronic Pipettes, PLUS \$10 added fee for ISO/IEC 17025 Compliant Calibrations, PLUS \$10 Miscellaneous Parts Fees, PLUS \$10-\$20 added Certificate Fees, (Up to an Additional \$6,000 in Savings over Competitive Pricing),**
5. **PLUS, The Added Convenience & Value of Pre-Addressed, Fully-Assembled, Custom Packaging Kits with Pre-Cut Bubble-Wrap & Tape Strips, PLUS Prepaid, 2-Way, Express FedEx Shipping Fees,\*\*\***
6. **PLUS, The Exclusive PipetteRx+™ Exchange Program: Trade-In Any Brand Pipette for Any Oxford® Pipette & Receive a 50% Retail Price Discount, PLUS a new, 5-Year Factory Warranty. Oxford® features the Industry's ONLY 5-Year Warranty Program, PLUS, unlike several other Major Brands, Oxford® Pipettes accommodate ALL Universal Tips!**



### PipetteRx+™ EXCLUSIVE BARGAIN PRICING:

**Single Pricing** with Progressive Volume Discounts (25, 50 & 100-Pre-Paid Kits)

- 1 Master Case = 25 Individual Pre-Paid Kits: \$45.95 Each (\$1,148.75 Total)
- 2 Master Cases = 50 Individual Pre-Paid Kits: \$42.95 Each (\$2,147.50 Total)
- 4 Master Cases = 100 Individual Pre-Paid Kits: \$39.95 Each (\$3,995.00 Total)



# Pipette Rx+™

Ask about our Pipette Trade in Program!  
We will accept a trade in on any pipette



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"The Prescription For Better Pipette Service"