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live healthy lives

**Re: SKU Rationalization Notice For Six
Conventional BD Vacutainer® Blood
Collection Sets Affecting Catalog Numbers:
364919, 366251, 366255, 367250, 367252, and 367254**

February 15, 2005

Dear Valued Customer:

At BD your safety is our top priority. For many years, BD has launched a variety of products and services to help protect healthcare workers from accidental needlesticks and exposure to bloodborne pathogens. During the last several years, there has been unprecedented change in the legislative environment governing the use and adoption of safer medical devices. BD is a recognized leader in this endeavor and is committed to providing safety-engineered products to healthcare workers around the world.

The advent of emerging technologies and the continued success of the BD Vacutainer® Safety-Lok™ Blood Collection Set has allowed us to move into the next level of safety-engineered products with respect to blood collection sets. The BD Vacutainer® Push Button Blood Collection Set is the latest safety engineered product added to our blood collections set array. The BD Vacutainer® Push Button Blood Collection Set is the **only** blood collection system with push-button technology designed to significantly increase healthcare worker safety.

The above factors have resulted in continued growth of the BD Vacutainer® Safety-Lok™ Blood Collection Sets and a decline in conventional sets. This has made it necessary for us to rationalize the 6 conventional sets mentioned above. Integrating the volume of both product lines will allow us to become more efficient and effective at providing the high service levels our customers expect from us. The following tables explain the substitute products in more detail:

Table 1: Conventional BD Vacutainer® Blood Collection Set to the BD Vacutainer® Safety-Lok™ Blood Collection Set Conversion Chart

Table 2: BD Diagnostics, Preanalytical Systems Safety-Engineered Winged Blood Collection Set Product Offering

Table 3: Remaining Conventional Winged BD Diagnostics, Preanalytical Systems Blood Collection Set Product Offering

The BD Vacutainer® Safety-Lok™ Blood Collection Set is a safety-engineered device, containing an integrated safety shield that is activated after the needle is withdrawn from the patient's vein, thereby reducing the risk of accidental needlestick injuries. In addition, this product provides the following advantages over competitive offerings:

- Single-handed activation of safety shield
- Contains no latex
- Designed to help you meet current OSHA safety standards for use of engineering controls
- Designed for both blood collection and short term (less than 2 hrs.) infusion

While BD recognizes that medical practice may require the use of a conventional sharps device for certain procedures, BD is committed to supporting our customers in their decision by offering product alternatives.

Implementation will begin March 31st. As of March 31, 2005, the products listed above will be available until inventory levels are depleted. Please use the attached charts to help you transition to our recommended substitute products.

We are committed to assisting you with a smooth transition. If you have any questions, concerns, or would like to receive any literature, sell sheets, or suggested techniques for use please contact your BD Vacutainer Sales Specialist directly. For technical assistance, contact BD Global Technical Services at 1-800-631-0174 or send an email to vacutainer_techservices@bd.com with any questions that you may have.

We would like to take this opportunity to express our appreciation for your continued patronage and support.

Sincerely,

BD Diagnostics
Preanalytical Systems

Table 1: Conventional BD Vacutainer® Blood Collection Set to the BD Vacutainer® Safety-Lok™ Blood Collection Set Conversion Chart

Rationalized Catalog Number					Equivalent Safety Product					
Catalog Number	Gauge	Needle Length (Inches)	Tubing Length (Inches)	Adapter	Substitute Catalog Number	Gauge	Needle Length (Inches)	Tubing Length (Inches)	Adapter	Substitute Description
364919	19	0.75	12	Luer	367281	21	0.75	12	Luer	Safety-Lok BCS
366251	21	0.75	7	Luer	367287	21	0.75	7	Luer	Safety-Lok BCS
367250	21	0.75	12	None	367296	21	0.75	12	None	Safety-Lok BCS
367252	23	0.75	12	None	367297	23	0.75	12	None	Safety-Lok BCS
366255	25	0.75	7	Luer	367294	25	0.75	7	Luer	Safety-Lok BCS
367254	25	0.75	12	None	367298	25	0.75	12	None	Safety-Lok BCS

Table 2: BD Diagnostics, Preanalytical Systems Safety-Engineered Winged Blood Collection Set Product Offering

BD Vacutainer® Safety-Lok™ Blood Collection Set					
Description	Catalog #:	Gauge	Needle Length (Inches)	Tubing Length (Inches)	Adapter
Safety-Lok BCS	367281	21	0.75	12	Luer
Safety-Lok BCS	367296	21	0.75	12	None
Safety-Lok BCS	367287	21	0.75	7	Luer
Safety-Lok BCS	367297	23	0.75	12	None
Safety-Lok BCS	367283	23	0.75	12	Luer
Safety-Lok BCS	367292	23	0.75	7	Luer
Safety-Lok BCS	367298	25	0.75	12	None
Safety-Lok BCS	367285	25	0.75	12	Luer
Safety-Lok BCS	367294	25	0.75	7	Luer
BD Vacutainer® Push Button Blood Collection Set					
Description	Catalog #:	Gauge	Needle Length (Inches)	Tubing Length (Inches)	Adapter
Push Button BCS	367344	21	0.75	12	Luer
Push Button BCS	367342	23	0.75	12	Luer
Push Button BCS	367341	25	0.75	12	Luer
BD Saf-T E-Z Set™					
Description	Catalog #:	Gauge	Needle Length (Inches)	Tubing Length (Inches)	Adapter
Saf-T E-Z™ Set	387359	19	0.88	12	None
Saf-T E-Z™ Set	387344	21	0.75	3	None
Saf-T E-Z™ Set	387334	23	0.75	3	None
Saf-T E-Z™ Set	387321	25	0.38	3	None
Saf-T E-Z™ Set	387323	25	0.50	12	None
Saf-T E-Z™ Set	387226	25	0.75	12	None
Saf-T E-Z™ Set	387312	27	0.38	12	None

Table 3: Remaining Conventional Winged BD Diagnostics, Preanalytical Systems Blood Collection Set Product Offering

BD Vacutainer® Blood Collection Set					
Description	Catalog #:	Gauge	Needle Length (Inches)	Tubing Length (Inches)	Adapter
Conventional BCS	367251	21	0.75	12	Luer
Conventional BCS	367253	23	0.75	12	Luer
Conventional BCS	366253	23	0.75	7	Luer
Conventional BCS	367255	25	0.75	12	Luer